Scenario: #1 - Ventilation - Exhaust

Scenario Description:

Replacement of a conventional exhaust fan with high volume, low speed, efficient exhaust fan. Fans being installed should be models previously tested by BESS Lab or the Air Movement and Control Association and be in top 20 percentile of fans tested. Practice certification will be through receipts and pictures from the applicant. Typical scenario includes the replacement of a 48" fan.

Before Situation:

Inefficient ventilation in an agricultural building.

After Situation:

High-efficiency ventilation system which reduces energy use. The new ventilation equipment will provide suitable air quality and reduce overall power requirements (kW) compared to the existing ventilation system as evidenced in an energy audit. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Each

Scenario Unit: Each
Scenario Typical Size: 1

Scenario Cost: \$1,353.30 Scenario Cost/Unit: \$1,353.30

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor Hour \$96.54 Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, \$32.18 3 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials Fan, exhaust, 48" High 1187 48 inch high efficiency exhaust fan, controls, wiring, and \$1.256.76 Each \$1.256.76 1 Efficiency associated appurtenances. Materials only.

Scenario: #2 - Ventilation - HAF

Scenario Description:

A system of fans are installed to create a horizontal air circulation pattern; the new system promotes efficient heat and moisture distribution. In a typical 10,000 square foot greenhouse, 10 HAF fans are needed. Fan performance meets Energy Audit efficiency criteria as tested by AMCA or BESS Labs.

Before Situation:

Inefficent air circulation system in a greenhouse.

After Situation:

High-efficiency air circulation system which reduces energy use. The new equipment will provide suitable air quality and reduce overall power requirements (kW) compared to the existing system as evidenced in an energy audit. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Each

Scenario Unit: Each
Scenario Typical Size: 1

Scenario Cost: \$209.91 Scenario Cost/Unit: \$209.91

Cost Details (by categor	y):			Price		
Component Name	ID	Component Description	Unit	(\$/unit)	Quantity	Cost
Labor						
Skilled Labor	230	Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc.	Hour	\$32.18	2	\$64.36
Materials						
Fan, HAF, 1/10 to 1/15 HP	1189	High efficiency Horizontal Air Flow (HAF) fan, controls, wiring, and associated appurtenances. Materials only.	Each	\$145.55	1	\$145.55

Scenario: #3 - Refrig-Plate Cooler-Small

Scenario Description:

The installation of all stainless steel dual pass plate cooler, type 316 stainless steel to pre-milk prior to entering bulktank. Practice installation will be by a factory trained dairy techician and according manufacturer's specifications. After installation, energy is saved by a reduction in compresor usage to cool milk. Installation and certification typically by a certified dairy manufacture representative.

Associated Practices:

AgEMP CAP 122

Before Situation:

Inefficient milk cooling (minimal pre-cooling of milk before entering the bulk tank).

After Situation:

High-efficiency milk cooling system which reduces energy use. The new milk plate cooling equipment < 499 gal.hour (typically rated at 300 gallon/hour) will pre-cool the milk and reduce overall power requirements (kW) compared to the existing milk cooling system (where most of the cooling was accomplished in the bulk tank) as evidenced in an energy audit. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Each

Scenario Unit: Each

Scenario Typical Size: 1

Scenario Cost: \$4,818.46 Scenario Cost/Unit: \$4,818.46

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor \$32.18 Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$257.44 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials Each \$4,561.02 Plate Cooler, ≤ 499 gal/hr 1176 Stainless Steel, dual pass plate cooler with < 499 \$4,561.02 1 capacity gallon/hour capacity. Includes materials and shipping only.

Scenario: #4 - Refrig-Plate Cooler-Med

Scenario Description:

The installation of all stainless steel dual pass plate cooler, type 316 stainless steel. After installation, energy is saved by a reduction in compresor usage to cool milk. Installation and certification typically by a certified dairy manufacture representative.

Associated Practices:

AgEMP CAP 122

Before Situation:

Inefficient milk cooling (minimal pre-cooling of milk before entering the bulk tank).

After Situation:

High-efficiency milk cooling system which reduces energy use. The new milk plate cooling equipment 500-749 gal/hour(typically rated at 600 gallon/hour) will pre-cool the milk and reduce overall power requirements (kW) compared to the existing milk cooling system (where most of the cooling was accomplished in the bulk tank) as evidenced in an energy audit. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Each

Scenario Unit: Each
Scenario Typical Size:

Scenario Cost: \$5,674.13 Scenario Cost/Unit: \$5,674.13

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor 8 Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$32.18 \$257.44 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials Plate Cooler, 500 - 749 gal/hr 1177 Stainless Steel, dual pass plate cooler with 500 - 749 Each \$5,416.69 1 \$5.416.69 gallon/hour capacity. Includes materials and shipping only. capacity

Scenario: #5 - Plate Cooler-lg

Scenario Description:

The installation of all stainless steel dual pass plate cooler, type 316 stainless steel. After installation, energy is saved by a reduction in compresor usage to cool milk. Installation and certification typically by a certified dairy manufacture

representative. Associated

Practices: AgEMP CAP 122

Before Situation:

Inefficient milk cooling (minimal pre-cooling of milk before entering the bulk tank).

After Situation:

High-efficiency milk cooling system which reduces energy use. The new milk plate cooling equipment rated 750-900 gal/hour (typically 800 gallons/hour) will pre-cool the milk and reduce overall power requirements (kW) compared to the existing milk cooling system (where most of the cooling was accomplished in the bulk tank) as evidenced in an energy audit. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Each

Scenario Unit: Each
Scenario Typical Size: 1

Scenario Cost: \$6,576.41 Scenario Cost/Unit: \$6,576.41

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$32.18 8 \$257.44 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials Plate Cooler, 750 - 999 gal/hr 1178 Stainless Steel, dual pass plate cooler with 750 - 999 Each \$6.318.97 1 \$6.318.97 gallon/hour capacity. Includes materials and shipping only. capacity

Scenario: #6 - Scroll Compressor

Scenario Description:

Install a new scroll compressor, associated controls, wiring, and materials to retrofit an existing refrigeration system. A new condenser is not included in this typical scenario. Typical scenario includes a new 5 horsepower scroll compressor.

Associated Practices: AgEMP CAP 122

Before Situation:

Inefficient reciprocating compressor as a key component of the refrigeration system used to cool milk. The compressor is a critical part of a milk cooling system, affecting milk quality, system reliability, and system efficiency.

After Situation:

A more efficient scroll compressor, which will reduce energy use, is evidenced by the energy audit. A comparably sized scroll compressor provides refrigeration capacity at a higher efficiency than a reciprocating compressor. Newer scroll compressor systems typically reduce electricity use by 15 to 25 percent compared to reciprocating compressors. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Number of compressors

Scenario Unit: Each
Scenario Typical Size: 1

Scenario Cost: \$2,723.96 Scenario Cost/Unit: \$2,723.96

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$32.18 4 \$128.72 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials Scroll Compressor - 5 HP Each \$2.595.24 1 \$2,595.24 1183 Scroll compressor, 5 Horsepower, controls, wiring, and appurtenances. Materials only.

Scenario: #7 - Water Heater

Scenario Description:

Install an Efficient Proprane Water Heater to replace an inefficient water heater or water heating system. Replacement based on results from a Type 2 energy audit meeting the requirements of ASABE S612.

Before Situation:

Inefficient Water Heater or water heating system.

After Situation:

Replaced inefficient water heater with modern energy efficient water heater. Reduction in energy usage associated with heating water. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Each

Scenario Unit: Each

Scenario Typical Size: 1

Scenario Cost: \$3,113.48 Scenario Cost/Unit: \$3,113.48

Cost Details (by category)):			Price		
Component Name	ID	Component Description	Unit	(\$/unit)	Quantity	Cost
Labor						
Skilled Labor		Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc.	Hour	\$32.18	8	\$257.44
General Labor		Labor performed using basic tools such as power tool, shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc.	Hour	\$20.77	8	\$166.16
Materials						
Water Heater, High Efficiency		Water heater with efficiency rating as per ASABE-S612. Includes materials and shipping only.	Each	\$2,689.88	1	\$2,689.88

Practice: 374 - Farmstead Energy Improvement Scenario: #8 - Variable Speed Drive, no motor

Scenario Description:

The typical scenario consists of a variable speed drive (VSD) and appurtances, such as hook-ups, control panels, wiring, control blocks, filters, switches, pads, etc. attached to a 3-phase electric motor used to drive a ventilation fan, irrigation pumps, vacuum pump, or similar equipment involved with agricultural production. Non 3-phase motors must be replaced. Cost share seperately on appropriate sized motor upgrade.

Associated Practices: AgEMP CAP 122

Before Situation:

The system is inefficient when a motor operates at constant speed to satisfy a load which varies as to flow rate and/or pressure requirements.

After Situation:

An on-farm energy audit has determined that energy use can be reduced through use of a VSD to control electric motors. After the VSD is applied, the motor speed can be adjusted to reduce power requirements and better match varied flow or pressure requirements.

Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Non 3-phase motors must be replaced. Appropriate sized motor upgrade is paid separately. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: HP of VFD

Scenario Unit: Horsepower Scenario Typical Size: 50

Scenario Cost: \$11,507.94 Scenario Cost/Unit: \$230.16

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor \$32.18 Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$257.44 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials \$225.01 50 \$11,250.50 Variable Speed Drive, 50 HP 1288 Variable speed drive for 50 Horsepower electric motor. Horsepo Does not include motor. Materials only. wer

Scenario: #9 - Automatic Controller System

Scenario Description:

The typical scenario consists of an automatic control system installed on an existing manually controlled agricultural system. Typical components may include any of the following: wiring, sensors, data logger, logic controller, communication link, software, switches, and relay.

Before Situation:

A manually controlled system is existing in an agricultural facility that causes the inefficient use of energy, as evidenced by an on-farm energy audit.

After Situation:

An on-farm energy audit has determined that energy use can be reduced through use of an automatic controller that helps regulates the energy consumption of the existing system. Associated practices/activities may include: 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Each system

Scenario Unit: Each
Scenario Typical Size: 1

Scenario Cost: \$1,431.62 Scenario Cost/Unit: \$1,431.62

Cost Details (by category): **Price Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$32.18 8 \$257.44 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials \$153.22 Switches and Controls, 1193 Programmable logic controller (with or without wireless Each \$153.22 1 programmable controller telecommunications) commonly used to control pumps and irrigation systems 1 \$605.73 Switches and Controls, temp 1192 Temperature and soil moisture sensors installed as part of Each \$605.73 an electronic monitoring (with or without wireless sensors telecommunications) commonly used to control pumps and irrigation systems \$415.23 Switches and Controls, Wi-Fi 1194 Software with built-in cellular or Wi-Fi communication Each \$415.23 1 system and software commonly used to control pumps and irrigation systems

Scenario: #10 - Motor Upgrade > 100 HP

Scenario Description:

The typical scenario consists of replacing an existing electric motor used to drive a ventilation fan, irrigation pumps, vacuum pump, or similar equipment involved with agricultural production with a new, high efficiency motor. The motor size is larger than 100 horsepower.

Before Situation:

The system is inefficient with a standard efficiency motor.

After Situation:

An on-farm energy audit has determined that energy use can be reduced through use of a NEMA premium efficiency motor. Associated practices/activities may include: 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Number of motors

Scenario Unit: Each

Scenario Typical Size: 1

Scenario Cost: \$22,974.76 Scenario Cost/Unit: \$22,974.76

Cost Details (by categ Component Name	DIY). ID	Component Description	Unit	Price (\$/unit)	Quantity	Cost
Labor		Component Description	<u> </u>	(3/uiiit)	Quarterty	
Skilled Labor		Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc.	Hour	\$32.18	16	\$514.88
Materials						
Motor, electric, NEMA Premium, 200 HP		Premium NEMA approved electric motor, 200 Horsepower and all required appurtenances. Includes materials and shipping only.	Each	\$22,459.88	1	\$22,459.88

Scenario: #11 - Motor Upgrade 10 - 100 HP

Scenario Description:

The typical scenario consists of replacing an existing electric motor used to drive a ventilation fan, irrigation pumps, vacuum pump, or similar equipment involved with agricultural production with a new, high efficiency motor. The motor size is equal to or larger than 10 and less than or equal to 100 horsepower.

Before Situation:

The system is inefficient with a standard efficiency motor.

After Situation:

An on-farm energy audit has determined that energy use can be reduced through use of a NEMA premium efficiency motor. Associated practices/activities may include: 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Number of motors

Scenario Unit: Each

Scenario Typical Size: 1

Scenario Cost: \$6,162.79 Scenario Cost/Unit: \$6,162.79

Cost Details (by category): **Price Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$32.18 8 \$257.44 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials \$5,905.35 Motor, electric, NEMA 1173 Premium NEMA approved electric motor, 50 Horsepower Each \$5,905.35 Premium, 50 HP and all required appurtenances. Includes materials and shipping only.

Practice: 374 - Farmstead Energy Improvement Scenario: #12 - Motor Upgrade > 1 and < 10 HP

Scenario Description:

The typical scenario consists of replacing an existing electric motor used to drive a ventilation fan, irrigation pumps, vacuum pump, or similar equipment involved with agricultural production with a new, high efficiency motor. The motor size is larger than 1 and less than 10 horsepower.

Before Situation:

The system is inefficient with a standard efficiency motor.

After Situation:

An on-farm energy audit has determined that energy use can be reduced through use of a NEMA premium efficiency motor. Associated practices/activities may include: 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Number of motors

Scenario Unit: Each
Scenario Typical Size: 1

Scenario Cost: \$868.02 Scenario Cost/Unit: \$868.02

Cost Details (by categ	ory):			Price		
Component Name	ID	Component Description	Unit	(\$/unit)	Quantity	Cost
Labor						
Skilled Labor		Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc.	Hour c.	\$32.18	4	\$128.72
Materials						
Motor, electric, NEMA Premium, 5 HP		Premium NEMA approved electric motor, 5 Horsepower and all required appurtenances. Includes materials and shipping only.	Each	\$739.30	1	\$739.30

Scenario: #13 - Motor Upgrade ≤ 1 HP

Scenario Description:

The typical scenario consists of replacing an existing electric motor used to drive a ventilation fan, irrigation pumps, vacuum pump, or similar equipment involved with agricultural production with a new, high efficiency motor. The motor size is less than or equal to 1 horsepower.

Before Situation:

The system is inefficient with a standard efficiency motor.

After Situation:

An on-farm energy audit has determined that energy use can be reduced through use of a NEMA premium efficiency motor. Associated practices/activities may include: 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Number of motors

Scenario Unit: Each

Scenario Typical Size: 1

Scenario Cost: \$581.63 Scenario Cost/Unit: \$581.63

Cost Details (by categ	ory):			Price		
Component Name	ID	Component Description	Unit	(\$/unit)	Quantity	Cost
Labor						
Skilled Labor		Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc.	Hour	\$32.18	4	\$128.72
Materials						
Motor, electric, NEMA Premium, 1 HP		Premium NEMA approved electric motor, 1 Horsepower and all required appurtenances. Includes materials and shipping only.	Each	\$452.91	1	\$452.91

Scenario: #14 - Heating - Radiant Tube

Scenario Description:

Replace "pancake" Brood Heaters in a poultry house with Radiant Tube Heaters, or similar. Replacement will require the materials and labor to remove existing heating system, re-plumb gas lines, cables and wench system to retrofit new radiant tube heaters, and miscellaneous items to complete the installation. Alternate acceptable radiant heating systems can include radiant brooders and quad radiant systems as evidenced by the energy audit. The typical scenario consists of the replacement of 28 brood heaters with 6 radiant tube heaters.

Before Situation:

Inefficient heat distribution equipment, such as conventional "pancake" brood heaters. The Pancake brooder, mounted at a low installation height, primarily warms the air. They provide a one-to-two foot perimeter at desired temperatures around each brooder. A large number of brooders are required to cover a significant percent of floor space. As the warmed air naturally rises it loses effectiveness for poultry on the ground.

After Situation:

Energy use is reduced through installation of a more efficient heater. Radiant tube heaters primarily warm objects within a direct line of sight (similar to the sun or an open fire). Air temperature is of relatively little importance for a radiant heating systems to be effective. As a result, radiant sytems are typically installed 5' or more above the floor level. This height extends the distribution of the radiant heat over a larger area than is possible with pancake style heaters. A roughly 16' diameter radiant heat zone heats over twice that of a convential pancake brooder. Associated practices/activities may include: 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Number of heaters

Scenario Unit: Each
Scenario Typical Size: 6

Scenario Cost: \$8,891.96 Scenario Cost/Unit: \$1,481.99

Cost Details (by cate	gory):			Price		
Component Name	ID	Component Description	Unit	(\$/unit)	Quantity	Cost
Labor						
Skilled Labor		Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc	Hour	\$32.18	16	\$514.88
Materials						
Heater, radiant tube		Radiant tube heater rated at 125,000 BTU/hour. Materials only.	Each	\$1,396.18	6	\$8,377.08

Scenario: #15 - Heating (Building)

Scenario Description:

Replace existing low efficiency heaters with new high efficiency heaters. High-efficiency heating systems include any heating unit with efficiency rating of 80%+ for fuel oil and 90%+ for natural gas and propane. Applications may be air heating/building environment and hydronic (boiler) heating for agricultural operations, including under bench, or root zone heating. An alternative to heater replacement might be the addition of climate control system and electronic temperature controls with +/- 1 degree F differential, to reduce the annual run time.

Before Situation:

Buildings heated with low efficiency heaters or heaters without proper electronic climate controls

After Situation:

Higher efficiency heaters reduce energy consumption, energy costs, and GHG emissions. These replacement systems can be fueled by natural gas, propane, or fuel oil. Associated practices/activities: 122-AgEMP - HQ and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Rated Heat Output

Scenario Unit: 1000 BTU/Hour Scenario Typical Size: 750

Scenario Cost: \$6,934.88 Scenario Cost/Unit: \$9.25

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$32.18 16 \$514.88 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials Heater, high efficiency 1165 Natural gas, propane, or fuel oil unit heater or boiler and 1.000 \$8.56 750 \$6,420.00 venting materials. Based on input kBTU/hour. Includes BTU/Hour materials and shipping only.

Practice: 374 - Farmstead Energy Improvement
Scenario: #16 - Heating - Attic Heat Recovery vents

Scenario Description:

Install actuated inlets or automatic latching gravity inlets that draw warmer, drier air from the attic to assist with moisture and heat control when ventiliation fans are being operated in poultry houses and swine barns. Other systems to transfer heat, as detailed in ASABE S612-compliant energy audit may also be used. Based on a 40' x 500' poultry house.

Before Situation:

Heated buildings with attic spaces but no means to transfer heat between the heated space, attic, and ambient (outside) air when relative conditions allow for reduced energy use.

After Situation:

Attic vents or inlets allow dry warm air from the attic to cirulated through out the building. By using pre-warmed air from the attic less energy is needed for heating 122-AgEMP - HQ and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Number of inlets

Scenario Unit: Each

Scenario Typical Size: 14

Scenario Cost: \$2,264.02 Scenario Cost/Unit: \$161.72

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor Hour Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, \$32.18 24 \$772.32 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials Inlet, Attic Ceiling 2414 Poultry house attic air inlets. Includes materials only. Each \$106.55 14 \$1,491.70

Scenario: #17 - Grain Dryer

Scenario Description:

A replacement continuous dryer rated for an appropriatle rated bushel/per hour capacity for the operation that includes a microcomputer-based control system that adjusts the amount of time the crop remains in the dryer in order to achieve a consistent and accurate moisture content in the dried product. Alternate types of replacement dryers which reduce energy use are acceptable as evidenced by the energy audit. The typical operation requires a rated capacity of 860 bushels per hour.

Before Situation:

Wet crop is loaded in the top of a horizontal, continuous dryer. Dried crop is augured from the bottom of the dryer. The heated air from the unit's burners passes from the burner plenum through the grain. An on-farm energy audit has identified inefficient manual control of the dryer where the operator controls the plenum temperature and the discharge auger speed to achieve the desired final moisture content. Moisture content is based on measurement of grain leaving the dryer. The plenum temperature setting depends on the moisture content of crop with a typical value of 220 F. The burner cycles on and off, automatically, as necessary to maintain the plenum temperature selected by the operator.

After Situation:

Energy use is reduced through installation of a more efficient continuous dryer that uses a microcomputer-based controller to reduce overdrying and total time of operation. Associated practices/activities may include: 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Rated capacity of the dryer

Scenario Unit: Bushel per Hour

Scenario Typical Size: 860

Scenario Cost: \$78,007.76 Scenario Cost/Unit: \$90.71

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$32.18 16 \$514.88 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials Grain dryer, Axial 28' 1162 Grain dryer, 28 foot Axial with rated capacity of 990 Bushels \$91.87 172 \$15,801.64 bushels/hr. Materials only. per Hour 1161 Grain dryer, 24 foot Centrifugal with rated capacity of 860 \$93.95 172 \$16,159.40 Grain dryer, Centrifugal, 24' Bushels bushels/hr. Materials only. per Hour Grain dryer, Axial, 16' 1159 Grain dryer, 16 foot Axial with rated capacity of 600 Bushels \$82.01 172 \$14,105.72 bushels/hour. Materials only. per Hour Grain dryer, Centrifugal, 20' 1160 Grain dryer, 20 foot Centrifugal with rated capacity of 785 Bushels \$87.72 172 \$15,087.84 bushels/hour. Materials only. per Hour 1158 Grain dryer, 12 foot Axial with rated capacity of 460 \$94.99 172 Grain dryer, Axial, 12' Bushels \$16,338.28 bushels/hour. Materials only. per Hour

Scenario: #18 - Tunnel Door

Scenario Description:

Replace the traditional tunnel inlet curtain with a solid tunnel inlet door to reduce the amount of heat leakage and reduce the amount of energy used to heat and cool the poultry house. Typical tunnel inlet door is 5 feet high and 30 feet long or 150 square feet. Typical poultry house is 40 feet by 500 feet.

Before Situation:

A poultry house with a traditional tunnel inlet curtain is losing heat and is inefficent while using more energy.

After Situation:

Replace the traditional tunnel inlet curtain with a solid tunnel inlet door to reduce the amount of heat leakage and reduce the amount of energy used to heat and cool the poultry house. Typical tunnel inlet door is 5 feet high and 30 feet long or 150 square feet. Typical poultry house is 40 feet by 500 feet. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Area of tunnel door

Scenario Unit: Square Foot **Scenario Typical Size:** 150

Scenario Cost: \$1,643.40 Scenario Cost/Unit: \$10.96

Cost Details (by category): **Price Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$32.18 \$64.36 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. 2 \$41.54 General Labor 231 Labor performed using basic tools such as power tool, Hour \$20.77 shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc. Materials Tunnel doors 2413 Tunnel doors are used to replace curtains on tunnel inlets Square \$10.25 150 \$1,537.50 in a poultry house. Includes materials only. Foot

Scenario: #19 - RO<=200 GPH

Scenario Description:

Reverse osmosis (RO) unit is installed to concentrate the sugar content of sap prior to boiling to decrease boiling time and fuel use. RO units use a combination of electric high pressure pumps and membranes to concentrate the sap. Use for units rated at 200 GPH or less. Complete unit is added to operation with an existing evaporator to process sap before it enters the maple evaporator. Boiling time for concentrated sap is greatly reduced. Typical capacity of the RO unit is 125 GPH. Completion of an Agricultural Energy Managment Plan AgEMP or equivelant energy audit indentifies the energy savings with planned installation of the RO unit. Units are typicllay manfactured for maple applications.

Associated Practices: AgEMP CAP 122

Before Situation:

1000 tap maple operation with a fuel oil fired evaporater running all sap through the evaporator and no existing RO. Sap is 1-2% sugar . All concentration is through evaporator with excessive boil time, fuel use, and emissions.

After Situation:

Sap is processed through RO before entering the evaporator. Sap is concentrated to 8% or more drastically reducing boil time, fuel consumption and emissions. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Capacity of RO

Scenario Unit: Gallon per Hour **Scenario Typical Size:** 125

Scenario Cost: \$4,049.89 Scenario Cost/Unit: \$32.40

Cost Details (by category): **Price Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$32.18 \$257.44 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials Reverse Osmosis unit, fixed 2224 Fixed cost portion of a reverse osmosis unit used for maple | Each \$1,542.45 1 \$1,542.45 cost portion syrup processing. Materials only. 2225 Variable cost portion of a reverse osmosis unit used for \$18.00 125 \$2,250.00 Reverse Osmosis unit, variable Gallons maple syrup processing. Materials only. cost portion per Hour

Scenario: #20 - RO>200-600 GPH

Scenario Description:

Reverse osmosis (RO) unit is intalled to concentrate the sugar content of sap prior to boiling to decrease boiling time and fuel use. RO units use a combination of electric high pressure pumps and membranes to concentrate the sap. Use for units rated at greater than 200 GPH and less than or equal to 600 GPH. Complete unit is added to operation with an existing evaporator only to increase existing RO capacity to process sap before it enters the maple evaporator. Boiling time for concentrated sap is greatly reduced. Typical capacity is 600 GPH. Completion of an Agricultural Energy Managment Plan AgEMP or equivelant energy audit indentifies the energy savings with planned installation of the RO unit. Units are typicllay manfactured for maple applications.

Associated Practices: AgEMP CAP 122

Before Situation:

3000 tap maple operation with a fuel oil fired evaporater running all sap through the evaporator and no existing RO. Sap is 1-2% sugar. All concentration is from combustion evaporation with excessive boil time, fuel use, and emissions.

After Situation:

Sap is processed through RO before entering the evaporator. Sap is concentrated to 8% or more drastically reducing boil time, fuel consumption, and emissions. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Capacity of RO

Scenario Unit: Gallon per Hour Scenario Typical Size: 600

Scenario Cost: \$12,857.33 Scenario Cost/Unit: \$21.43

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor \$32.18 Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour 16 \$514.88 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials 600 2225 Variable cost portion of a reverse osmosis unit used for Gallons \$18.00 \$10,800.00 Reverse Osmosis unit, variable cost portion maple syrup processing. Materials only. per Hour 1 \$1,542.45 Reverse Osmosis unit, fixed 2224 Fixed cost portion of a reverse osmosis unit used for maple | Each \$1,542.45 cost portion syrup processing. Materials only.

Scenario: #21 - RO >600 GPH or add on

Scenario Description:

Reverse osmosis (RO) unit is intalled to concentrate the sugar content of sap prior to boiling to decrease boiling time and fuel use. RO units use a combination of electric high pressure pumps and membranes to concentrate the sap. An add-on unit is added to an existing RO unit to increase existing RO capacity to process sap before it enters the maple evaporato or a large complete RO unit greater than 600 GPH is installed. Typical unit is 1200 GPH. Boiling time for concentrated sap is greatly reduced. Completion of an Agricultural Energy Managment Plan AgEMP or equivelant energy audit indentifies the energy savings with planned installation of the RO unit. Units are typicllay manfactured for maple applications.

Associated Practices:

AgEMP CAP 122

Before Situation:

5000 tap maple operation with a fuel oil fired evaporater running all sap through an existing RO that is under sized causing increased boil time, fuel consumption, and emissions.

After Situation:

Sap is processed through expanded RO before entering the evaporator. Sap is concentrated to 14% or more drastically reducing boil time, fuel consumption, and emissions. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Capacity of RO

Scenario Unit: Gallon per Hour **Scenario Typical Size:** 1,200

Scenario Cost: \$21,857.44 Scenario Cost/Unit: \$18.21

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$32.18 8 \$257.44 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials Gallons \$18.00 1200 \$21.600.00 Reverse Osmosis unit, variable 2225 Variable cost portion of a reverse osmosis unit used for maple syrup processing. Materials only. cost portion per Hour

Scenario: #22 - Enhanced preheater, small

Scenario Description:

The unit is installed over the evaporator pan and uses steam from the evaporator pan to pre-heat the sap to as high as 200°F while at the same time injecting air into the sap to promote evaporation. Use for units less than 40 sq ft. Evaporation rates are increased by 65-75%, based on vendor analysis, leading to 40-43% energy savings. Sap is concentrated from Brix 2% to 4% or more before it enters the flue pan. Steam-enhanced systems require at least 9 feet from floor to ceiling. With increased evaporation, it takes less time to boil the sap down, thus saving significant energy (oil & wood fuel) used in the process, as well as labor.

Before Situation:

Existing evaporator uses cold sap at inflow causing long boil times. inefficient fuel use and increased emissions.

After Situation:

Use of a preheater captures waste heat from the evaporator and preheats cold sap and concentrates sap. Boil time, fuel use, and emissions are reduced. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Area of pan

Scenario Unit: Square Foot Scenario Typical Size: 24

Scenario Cost: \$9,673.20 Scenario Cost/Unit: \$403.05

Cost Details (by category): Price **Component Name** Unit **Quantity Cost Component Description** (\$/unit) Labor Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$32.18 4 \$128.72 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials \$4,358.08 Sap Pre-Heater, High 2254 High efficiency sap pre-heater device, fixed cost portion. Each \$4,358.08 efficiency, fixed cost Materials only. Sap Pre-Heater, High 2255 High efficiency sap pre-heater device, variable cost Square \$216.10 24 \$5,186.40 efficiency, variable cost portion. Materials only. Foot

Scenario: #23 - Enhanced preheater, large

Scenario Description:

This unit is installed over the evaporator pan and uses steam from the evaporator pan to pre-heat the sap to as high as 200°F while at the same time injecting air into the sap to promote evaporation. Use for units 40 sq ft and larger. Evaporation rates are increased by 65-75%, based on vendor analysis, leading to 40-43% energy savings. Sap is concentrated from Brix 2% to 4% or more before it enters the flue pan. Steam-enhanced systems require at least 9 feet from floor to ceiling. With increased evaporation, it takes less time to boil the sap down, thus saving significant energy (oil & wood fuel) used in the process, as well as labor.

Before Situation:

Existing evaporator uses cold sap at inflow causing long boil times. inefficient fuel use and increased emissions.

After Situation:

Use of a preheater captures waste heat from the evaporator and preheats cold sap and concentrates sap. Boil time, fuel use, and emissions are reduced. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Area of pan

Scenario Unit: Square Foot **Scenario Typical Size:** 40

Scenario Cost: \$8,901.44 Scenario Cost/Unit: \$222.54

Cost Details (by category): Price **Component Name** Unit **Quantity Cost Component Description** (\$/unit) Labor Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$32.18 8 \$257.44 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials 40 Sap Pre-Heater, High 2255 High efficiency sap pre-heater device, variable cost Square \$216.10 \$8,644.00 efficiency, variable cost portion. Materials only. Foot

Practice: 374 - Farmstead Energy Improvement
Scenario: #24 - High Efficiency Pans for < 1000 taps

Scenario Description:

Install high efficiency pans to an existing 2.5 ft. by 8 ft. maple syrup evaporator. High efficiency pans have increased flue surface area and improved flue arrangement to increase boiling rate given the same overall rate of energy inputs. Specific equipment and resulting efficiences need to be documented in an approved Agricultural Energy Management Plan (AgEMP). Installation needs to according to manufactures's recommendation and schematic. Installation needs to be provided by a Maple Equipment Technician and approved by a qualified Engineer.

Associated Practices: CAP 122

Before Situation:

Existing maple operation has an existing maple syrup evaporater with documented inefficiences from an approved AgEMP. Identified efficiency improvement is from pan replacement on an existing arch that is deemed efficient and can be retrofitted with new evaporater pans.

After Situation:

New pans are installed with increased flue surace area and or improved flue agrangements. Boiling rate is increased, boiling time and fuel use are decreased. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Each High Efficiency Pan

Scenario Unit: Each
Scenario Typical Size: 1

Scenario Cost: \$4,278.10 Scenario Cost/Unit: \$4,278.10

Cost Details (by category): **Price Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$32.18 \$257.44 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials Each Maple Evaporator Pan 2405 High efficiency evaporator pan for maple syrup \$4,020.66 1 \$4,020.66 production. Does not include the arch. Small operations, (without Arch) < 1,000 Taps less than 1,000 taps.

Practice: 374 - Farmstead Energy Improvement Scenario: #25 - High Efficiency Pans >=1000 taps

Scenario Description:

Install high efficiency pans to an existing 4 ft. by 16 ft. maple syrup evaporator. High efficiency pans have increased flue surface area and improved flue arrangement to increase boiling rate given the same overall rate of energy inputs. Specific equipment and resulting efficiences need to be documented in an approved Agricultural Energy Management Plan (AgEMP). Installation needs to according to manufactures's recommendation and schematic. Installation needs to be provided by a Maple Equipment Technician and approved by a qualified Engineer.

Associated Practices: CAP 122

Before Situation:

Existing maple operation has an existing maple syrup evaporater with documented inefficiences from an approved AgEMP. Identified efficiency improvement is from pan replacement on an existing arch that is deemed efficient and can be retrofitted with new evaporater pans.

After Situation:

New pans are installed with increased flue surace area and or improved flue agrangements. Boiling rate is increased, boiling time and fuel use are decreased. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Each High Efficiency Pan

Scenario Unit: Each
Scenario Typical Size: 1

Scenario Cost: \$15,815.65 Scenario Cost/Unit: \$15,815.65

Cost Details (by category): **Price Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$32.18 \$257.44 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. Materials Each \$15,558.21 Maple Evaporator Pan 2403 High efficiency evaporator pan for maple syrup \$15,558.21 (without Arch) ≥ 1,000 Taps production. Does not include the arch. Large operations, greater than or equal to 1,000 taps.

Practice: 374 - Farmstead Energy Improvement Scenario: #26 - High Efficiency arch < 1000 taps

Scenario Description:

Install high efficiency 2.5 ft by 8 ft. combustion arch to provide combustion for evaporating maple sap. High efficiency arches use air injection, gasification technology, and/or increased insulation properties to increase energy efficiency by increasing boil rate and edits to reduce fuel use. Existing boiling pans are used or if new pans are specified in the AgEMP are installed under the appropriate scenario if available. Specific equipment and resulting efficiences need to be documented in an approved Agricultural Energy Management Plan (AgEMP). Installation needs to according to manufacturer's recommendation and schematic. Installation needs to be provided by a Maple Equipment Technician and approved by a qualified Engineer.

Associated Practices: CAP 122

Before Situation:

An older inefficient maple evaporator uses excessive amounts of energy to produce a given amount of maple syrup. An approved AgEMP indentifies efficiency improvements by replacing the combustion arch with a newer energy efficient combustion arch unit.

After Situation:

A high efficiency arch is installed that will increase boil rate and decrease boil time and energy used. Existing boiling pans are used on the new arch or if replaced are cost shared under an appropriate scenario. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Each Combustion Arch

Scenario Unit: Each
Scenario Typical Size: 1

Scenario Cost: \$2,036.40 Scenario Cost/Unit: \$2,036.40

operations, less than 1,000 taps.

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$32.18 \$257.44 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. **Materials** \$1,778.96 Maple Evaporator Combustion 2406 High efficiency evaporator combustion arch for maple Each \$1,778.96 Arch without Pan < 1,000 Taps syrup production. Does not include the pan. Small

Practice: 374 - Farmstead Energy Improvement Scenario: #27 - High Efficiency arch >= 1000 taps

Scenario Description:

Install high efficiency 4 ft by 16 ft. combustion arch to provide combustion for evaporating maple sap. High efficiency arches use air injection, gasification technology,and/or increased insulation properties to increase energy efficiency by increasing boil rate and edits to reduce fuel use. Existing boiling pans are used or if new pans are specified in the AgEMP are installed under the appropriate scenario if available. Specific equipment and resulting efficiences need to be documented in an approved Agricultural Energy Management Plan (AgEMP). Installation needs to according to manufacturer's recommendation and schematic. Installation needs to be provided by a Maple Equipment Technician and approved by a qualified Engineer.

Associated Practices: CAP 122

Before Situation:

An older inefficient maple evaporator uses excessive amounts of energy to produce a given amount of maple syrup. An approved AgEMP indentifies efficiency improvements by replacing the combustion arch with a newer energy efficient combustion arch unit.

After Situation:

A high efficiency arch is installed that will increase boil rate and decrease boil time and energy used. Existing boiling pans are used on the new arch or if replaced are cost shared under an appropriate scenario. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Scenario Feature Measure: Each Combustion Arch

Scenario Unit: Each
Scenario Typical Size: 1

Scenario Cost: \$15,949.33 **Scenario Cost/Unit:** \$15,949.33

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Labor Skilled Labor 230 Labor requiring a high level skill set: Includes carpenters, Hour \$32.18 \$257.44 welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. **Materials** \$15,691.89 Maple Evaporator Combustion 2404 High efficiency evaporator combustion arch for maple Each \$15,691.89 Arch without Pan ≥ 1,000 syrup production. Does not include the pan. Large operations, greater than or equal to 1,000 taps. Taps